



MEMORANDUM TO: Board of Directors

FROM: Naomi Lue, Zero Waste Supervisor

SUBJECT: ACI Collection & Processing Services Agreement (May 1, 2019)
Rate Amendment No. 1 effective May 1, 2019 (Revised)

DATE: June 20, 2019

Rate Amendment No. 1 (Revised)

Attached please find updated changes to the Collection and Processing Services Agreement, executed between Castro Valley Sanitary District and Alameda County Industries (ACI) dated June 13, 2018 for May 1, 2019. These pages will replace Exhibit G3; please insert these pages into your copy of the agreement.

Thank you for your cooperation with updating this Franchise Agreement.

Cc: Mr. Anthony Varni, Attorney at Law
ACI – K. Kenney, C. Valbusa, D. Halleck
CVSan – R. Williams, J. Figueiredo, E. Nava, C. Caceres, file

Exhibit G3

Alameda County Industries - CVSan Rates for Collection Service Effective 5/1/2019

Single Family Collection Rates			
Service Level	Garbage	Recycling	Organics
Curbside 20 Gallon*	\$30.79	Included	Included
Curbside 32 Gallon*	\$47.74	Included	Included
Curbside 64 Gallon*	\$82.91	Included	Included
Curbside 96 Gallon*	\$118.07	Included	Included
Garbage Exempt (REC & ORG)	N/A	\$12.57	Included
Extra 20 Gallon	\$22.36	N/A	N/A
Extra 32 Gallon**	\$34.76	\$19.38	\$19.38
Extra 64 Gallon**	\$60.98	\$19.38	\$19.38
Extra 96 Gallon**	\$87.24	\$19.38	\$19.38
Backyard Service (Additional)	\$28.41	Included	Included
Extra 20 Gallon Backyard	\$30.89	N/A	N/A
Extra 32 Gallon Backyard**	\$43.31	\$19.38	\$19.38
Extra 64 Gallon Backyard**	\$74.64	\$19.38	\$19.38
Extra 96 Gallon Backyard**	\$106.00	\$19.38	\$19.38

Notes:
 *Canyonlands customers do not receive Organics service.
 **First Extra Recycling Container is Free, Price shown is for each container beyond first two.
 See Exhibit B1 for specific service availability.

Multi-Family Two/Three* Material Bundle Collection Rates						
Service Level	Frequency					
	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
20-Gallon Cart	\$30.79	\$61.57	\$92.36	\$123.14	\$153.93	\$184.71
32-Gallon Cart	\$47.76	\$95.51	\$143.27	\$191.03	\$238.78	\$286.54
64-Gallon Cart	\$82.92	\$165.84	\$248.76	\$331.68	\$414.61	\$497.53
96-Gallon Cart	\$118.11	\$236.22	\$354.33	\$472.44	\$590.55	\$708.66
1-Cubic Yard Bin	\$339.34	\$678.62	\$1,018.17	\$1,357.61	\$1,491.94	\$1,790.26
1.5-Cubic Yard Bin	\$484.02	\$924.84	\$1,365.77	\$1,806.68	\$2,144.78	\$2,565.44
2-Cubic Yard Bin	\$628.55	\$1,170.60	\$1,712.81	\$2,254.99	\$2,796.56	\$3,339.27
3-Cubic Yard Bin	\$902.84	\$1,716.65	\$2,529.96	\$3,343.18	\$4,153.18	\$4,969.64

Notes:
 *Multi-Family cart rates include recyclables and organics service in an amount at least equivalent to weekly gallons of subscribed garbage service.

Multi-Family Garbage Only Collection Rates						
Service Level	Frequency					
	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
20-Gallon Cart	\$20.88	\$41.75	\$62.62	\$83.49	\$104.37	\$125.24
32-Gallon Cart	\$31.00	\$62.00	\$93.00	\$124.01	\$155.00	\$186.01
64-Gallon Cart	\$56.12	\$112.25	\$168.37	\$224.50	\$280.64	\$336.76
96-Gallon Cart	\$79.22	\$158.45	\$237.67	\$316.90	\$396.12	\$475.34
1-Cubic Yard Bin	\$202.97	\$405.87	\$609.05	\$812.11	\$810.07	\$972.01
1.5-Cubic Yard Bin	\$289.51	\$553.13	\$816.98	\$1,080.74	\$1,164.54	\$1,392.89
2-Cubic Yard Bin	\$355.73	\$624.96	\$894.35	\$1,163.71	\$1,432.46	\$1,702.35
3-Cubic Yard Bin	\$493.63	\$898.24	\$1,302.34	\$1,706.36	\$2,107.15	\$2,514.40
4-Cubic Yard Bin	\$757.78	\$1,445.88	\$2,133.96	\$2,822.09	\$3,510.06	\$4,197.36
6-Cubic Yard Bin	\$1,113.79	\$2,145.92	\$3,178.04	\$4,210.10	\$5,229.99	\$6,259.38
7-Cubic Yard Bin	\$1,299.06	\$2,502.93	\$3,706.74	\$4,910.50	\$6,100.16	\$7,300.68

Notes:
 Customers must separately subscribe to recyclables and organics collection service.

Exhibit G3

Alameda County Industries - CVSsan Rates for Collection Service Effective 5/1/2019

Multi-Family Recycling Only Collection Rates						
Service Level	Frequency					
	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
32-Gallon Cart	\$13.68	\$27.36	\$41.04	\$54.72	\$68.40	\$82.08
64-Gallon Cart	\$27.37	\$54.74	\$82.11	\$109.48	\$136.85	\$164.22
96-Gallon Cart	\$75.46	\$150.91	\$226.37	\$301.82	\$377.28	\$452.74
1-Cubic Yard Bin	\$136.37	\$272.75	\$409.12	\$545.50	\$681.87	\$818.25
1.5-Cubic Yard Bin	\$204.55	\$409.12	\$613.68	\$818.25	\$1,022.80	\$1,227.37
2-Cubic Yard Bin	\$272.82	\$545.64	\$818.46	\$1,091.28	\$1,364.10	\$1,636.92
3-Cubic Yard Bin	\$409.21	\$818.41	\$1,227.62	\$1,636.82	\$2,046.03	\$2,455.24
4-Cubic Yard Bin	\$530.15	\$987.76	\$1,445.39	\$1,903.05	\$2,364.10	\$2,818.28
6-Cubic Yard Bin	\$762.24	\$1,448.65	\$2,135.12	\$2,821.49	\$3,512.47	\$4,194.41
7-Cubic Yard Bin	\$878.30	\$1,679.16	\$2,479.93	\$3,280.78	\$4,081.60	\$4,882.46

Notes:
Customers must separately subscribe to garbage and organics collection service.

Multi-Family Organics Only Collection Rates						
Service Level	Frequency					
	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
32-Gallon Cart	\$27.93	\$55.85	\$83.78	\$111.70	\$139.63	\$167.55
64-Gallon Cart	\$44.66	\$89.32	\$133.98	\$178.64	\$223.29	\$267.95
96-Gallon Cart	\$64.81	\$129.62	\$194.43	\$259.24	\$324.05	\$388.86
1-Cubic Yard Bin	\$252.29	\$504.48	\$756.82	\$1,009.13	\$1,107.66	\$1,329.11
1.5-Cubic Yard Bin	\$359.50	\$686.67	\$1,013.90	\$1,341.09	\$1,591.23	\$1,903.19
2-Cubic Yard Bin	\$466.80	\$868.87	\$1,271.01	\$1,673.10	\$2,074.80	\$2,477.26
3-Cubic Yard Bin	\$670.74	\$1,273.88	\$1,877.05	\$2,480.18	\$3,080.84	\$3,686.44
4-Cubic Yard Bin	\$777.92	\$1,487.60	\$2,195.41	\$2,848.27	\$3,614.76	\$4,322.58
6-Cubic Yard Bin	\$1,145.05	\$2,208.66	\$3,390.93	\$4,335.85	\$5,386.16	\$6,481.05
7-Cubic Yard Bin	\$1,322.04	\$2,426.16	\$3,530.30	\$4,634.45	\$5,738.53	\$6,842.74

Notes:
Customers must separately subscribe to garbage and recyclables collection service.

Multi-Family Garbage Only Collection Rates (Compactors)						
Service Level	Frequency					
	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
1-Cubic Yard Bin	\$405.94	\$811.74	\$1,218.10	\$1,624.22	\$1,820.14	\$1,944.02
1.5-Cubic Yard Bin	\$579.02	\$1,106.26	\$1,633.96	\$2,161.48	\$2,329.08	\$2,785.78
2-Cubic Yard Bin	\$711.46	\$1,249.92	\$1,788.70	\$2,327.42	\$2,864.92	\$3,404.70
3-Cubic Yard Bin	\$987.26	\$1,796.48	\$2,604.68	\$3,412.72	\$4,214.30	\$5,028.80
4-Cubic Yard Bin	\$1,515.56	\$2,891.76	\$4,267.92	\$5,644.18	\$7,020.12	\$8,394.72

Notes:
Customers must separately subscribe to recyclables and organics collection service.

Multi-Family Recycling Only Collection Rates (Compactors)						
Service Level	Frequency					
	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
1-Cubic Yard Bin	\$272.74	\$545.50	\$818.24	\$1,091.00	\$1,363.74	\$1,636.50
1.5-Cubic Yard Bin	\$409.10	\$818.24	\$1,227.36	\$1,636.50	\$2,045.60	\$2,454.74
2-Cubic Yard Bin	\$545.64	\$1,091.28	\$1,636.92	\$2,182.56	\$2,728.20	\$3,273.84
3-Cubic Yard Bin	\$818.42	\$1,636.82	\$2,455.24	\$3,273.64	\$4,092.06	\$4,910.48
4-Cubic Yard Bin	\$1,060.30	\$1,975.52	\$2,890.78	\$3,806.10	\$4,728.20	\$5,636.56

Notes:
Customers must separately subscribe to garbage and organics collection service.

Exhibit G3

Alameda County Industries - CVSsan Rates for Collection Service Effective 5/1/2019

Commercial Two Material Bundle Collection Rates						
	Frequency					
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
20-Gallon Cart	\$29.16	\$58.32	\$87.48	\$116.64	\$145.80	\$174.96
32-Gallon Cart	\$48.58	\$97.15	\$145.73	\$194.30	\$242.88	\$291.45
64-Gallon Cart	\$82.01	\$164.01	\$246.02	\$328.03	\$410.04	\$492.04
96-Gallon Cart	\$120.10	\$240.21	\$360.31	\$480.41	\$600.52	\$720.62
1-Cubic Yard Bin	\$339.34	\$678.62	\$1,018.17	\$1,357.61	\$1,491.94	\$1,790.26
1.5-Cubic Yard Bin	\$484.02	\$924.84	\$1,365.77	\$1,806.68	\$2,144.78	\$2,565.44
2-Cubic Yard Bin	\$628.55	\$1,170.60	\$1,712.81	\$2,254.99	\$2,796.56	\$3,339.27
3-Cubic Yard Bin	\$902.84	\$1,716.65	\$2,529.96	\$3,343.18	\$4,153.18	\$4,969.64

Commercial Garbage Only Collection Rates						
	Frequency					
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
20-Gallon Cart	\$19.22	\$38.44	\$57.66	\$76.88	\$96.10	\$115.31
32-Gallon Cart	\$31.83	\$63.65	\$95.49	\$127.31	\$159.14	\$190.96
64-Gallon Cart	\$55.21	\$110.42	\$165.63	\$220.85	\$276.07	\$331.27
96-Gallon Cart	\$81.21	\$162.42	\$243.63	\$324.84	\$406.05	\$487.26
1-Cubic Yard Bin	\$202.97	\$405.87	\$609.05	\$812.11	\$810.07	\$972.01
1.5-Cubic Yard Bin	\$289.51	\$553.13	\$816.98	\$1,080.74	\$1,164.54	\$1,392.89
2-Cubic Yard Bin	\$355.73	\$624.96	\$894.35	\$1,163.71	\$1,432.46	\$1,702.35
3-Cubic Yard Bin	\$493.63	\$898.24	\$1,302.34	\$1,706.36	\$2,107.15	\$2,514.40
4-Cubic Yard Bin	\$757.78	\$1,445.88	\$2,133.96	\$2,822.09	\$3,510.06	\$4,197.36
6-Cubic Yard Bin	\$1,113.79	\$2,145.92	\$3,178.04	\$4,210.10	\$5,229.99	\$6,259.38
7-Cubic Yard Bin	\$1,299.06	\$2,502.93	\$3,706.74	\$4,910.50	\$6,100.16	\$7,300.68

Notes:

Customers must separately subscribe to recyclables and organics collection service.

Commercial Recycling Only Collection Rates						
	Frequency					
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
32-Gallon Cart*	\$13.68	\$27.36	\$41.04	\$54.72	\$68.40	\$82.08
64-Gallon Cart*	\$27.37	\$54.74	\$82.11	\$109.48	\$136.85	\$164.22
96-Gallon Cart	\$75.46	\$150.91	\$226.37	\$301.82	\$377.28	\$452.74
1-Cubic Yard Bin	\$136.37	\$272.75	\$409.12	\$545.50	\$681.87	\$818.25
1.5-Cubic Yard Bin	\$204.55	\$409.12	\$613.68	\$818.25	\$1,022.80	\$1,227.37
2-Cubic Yard Bin	\$272.82	\$545.64	\$818.46	\$1,091.28	\$1,364.10	\$1,636.92
3-Cubic Yard Bin	\$409.21	\$818.41	\$1,227.62	\$1,636.82	\$2,046.03	\$2,455.24
4-Cubic Yard Bin	\$530.15	\$987.76	\$1,445.39	\$1,903.05	\$2,364.10	\$2,818.28
6-Cubic Yard Bin	\$762.24	\$1,448.65	\$2,135.12	\$2,821.49	\$3,512.47	\$4,194.41
7-Cubic Yard Bin	\$878.30	\$1,679.16	\$2,479.93	\$3,280.78	\$4,081.60	\$4,882.46

Notes:

*Garbage Exempt Service Only

Customers must separately subscribe to garbage and organics collection service.

Exhibit G3

Alameda County Industries - CVSsan Rates for Collection Service Effective 5/1/2019

Commercial Organics Only Collection Rates						
	Frequency					
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
32-Gallon Cart	\$27.91	\$55.83	\$83.74	\$111.65	\$139.57	\$167.48
64-Gallon Cart	\$44.66	\$89.32	\$133.98	\$178.64	\$223.29	\$267.95
96-Gallon Cart	\$64.82	\$129.65	\$194.47	\$259.29	\$324.11	\$388.94
1-Cubic Yard Bin	\$252.29	\$504.52	\$756.81	\$1,009.11	\$1,107.62	\$1,329.06
1.5-Cubic Yard Bin	\$359.49	\$686.65	\$1,013.86	\$1,341.04	\$1,591.16	\$1,903.14
2-Cubic Yard Bin	\$466.79	\$868.85	\$1,270.95	\$1,673.04	\$2,074.73	\$2,477.18
3-Cubic Yard Bin	\$670.73	\$1,275.58	\$1,877.01	\$2,480.11	\$3,080.76	\$3,686.32
4-Cubic Yard Bin	\$777.89	\$1,487.54	\$2,195.33	\$2,848.21	\$3,614.62	\$4,322.43
6-Cubic Yard Bin	\$1,145.04	\$2,208.58	\$3,272.13	\$4,335.70	\$5,385.95	\$6,480.82
7-Cubic Yard Bin	\$1,321.99	\$2,426.06	\$3,530.16	\$4,634.27	\$5,738.31	\$6,842.46

Notes:
Customers must separately subscribe to garbage and recyclables collection service.

Commercial Garbage Only Collection Rates (Compactors)						
	Frequency					
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
1-Cubic Yard Bin	\$405.94	\$811.74	\$1,218.10	\$1,624.22	\$1,820.14	\$1,944.02
1.5-Cubic Yard Bin	\$579.02	\$1,106.26	\$1,633.96	\$2,161.48	\$2,329.08	\$2,785.78
2-Cubic Yard Bin	\$711.46	\$1,249.92	\$1,788.70	\$2,327.42	\$2,864.92	\$3,404.70
3-Cubic Yard Bin	\$987.26	\$1,796.48	\$2,604.68	\$3,412.72	\$4,214.30	\$5,028.80
4-Cubic Yard Bin	\$1,515.56	\$2,891.76	\$4,267.92	\$5,644.18	\$7,020.12	\$8,394.72

Notes:
Customers must separately subscribe to recyclables and organics collection service.

Commercial Recycling Only Collection Rates (Compactors)						
	Frequency					
Service Level	1x/week	2x/week	3x/week	4x/week	5x/week	6x/week
1-Cubic Yard Bin	\$272.74	\$545.50	\$818.24	\$1,091.00	\$1,363.74	\$1,636.50
1.5-Cubic Yard Bin	\$409.10	\$818.24	\$1,227.36	\$1,636.50	\$2,045.60	\$2,454.74
2-Cubic Yard Bin	\$545.64	\$1,091.28	\$1,636.92	\$2,182.56	\$2,728.20	\$3,273.84
3-Cubic Yard Bin	\$818.42	\$1,636.82	\$2,455.24	\$3,273.64	\$4,092.06	\$4,910.48
4-Cubic Yard Bin	\$1,060.30	\$1,975.52	\$2,890.78	\$3,806.10	\$4,728.20	\$5,636.56

Notes:
Customers must separately subscribe to garbage and organics collection service.

Exhibit G3

Alameda County Industries - CVSsan Rates for Collection Service Effective 5/1/2019

Roll-Off Collection Rates (Per Pull)				
Service Level	Material			
	Garbage	REC	ORG	C&D
6 CY Drop Box	\$257.76	\$257.76	\$257.76	\$257.76
14 CY Drop Box	\$338.00	\$338.00	\$338.00	\$338.00
20 CY Drop Box	\$467.94	\$467.94	\$467.94	\$467.94
30 CY Drop Box	\$798.34	\$798.34	\$798.34	\$798.34
40 CY Drop Box	\$1,064.28	\$1,064.28	\$1,064.28	\$1,064.28
20 Yard Compactor	\$935.68	\$935.68	\$935.68	\$935.68
30 Yard Compactor	\$1,389.48	\$1,389.48	\$1,389.48	\$1,389.48
40 Yard Compactor	\$1,852.62	\$1,852.62	\$1,852.62	\$1,852.62
Other Size Compactors (per CY)	\$46.31	\$46.31	\$46.31	\$46.31

Notes: All compacted and non-compacted pull rates consist of collection rates and Contract Administration fees only; processing charges will be based on actual processing costs plus a 10% Contract Administration Fee. The total customer rate will be the pull rate (collection and Contract Administration Fee), and processing cost and the processing Contract Administration Fee.

Roll-Off Disposal Rates (Per Ton)	
Material	Rate
Garbage	\$101.06
Recyclable Materials	\$145.20
Organic Materials	\$100.55
Construction & Demolition	\$109.42
Concrete*	\$119.35
Dirt*	\$119.35
Mattresses & Box Springs* (each)	\$25.30
Tires - Car* (each)	\$17.05
Tires - Truck* (each)	\$33.00
White Goods/Appliances* (each)	\$40.70
Wood*	\$68.20

* This rate and rates for any additional materials will be calculated at the Davis Street Transfer Station gate

Exhibit G3

Alameda County Industries - CVSsan Rates for Collection Service Effective 5/1/2019

Additional Service Rates		
Service	Sector	Charge Per Event
Extra Bag-it-Bags	SFD	\$8.94
Extra Paper Garden Bags	SFD	\$8.94
Additional Bulky Goods Collection: Yardage greater than Cubic Yards included with service. (Each Cubic	SFD/CMCL/M	
	FD	\$85.25
Additional Bulky Goods Collection After 1st Annual	SFD	\$85.25
Additional Bulky Goods Collection After 1st Annual	MFD	\$85.25
Additional Cart Exchange (Each Additional Occurance)	SFD/CMCL/M	
	FD	\$85.25
Additional Cart Replacement (Each Additional Cart)	SFD/CMCL/M	
	FD	\$85.25
Push Rate (Per Bin Per Month Per Collection Frequency)	CMCL/MFD	
Per Bin (0-25 Feet)	CMCL/MFD	\$0.00
Per Bin (26-50 Feet)	CMCL/MFD	\$485.92
Per Bin (51-75 Feet)	CMCL/MFD	\$733.13
Per Bin (76-100 Feet)	CMCL/MFD	\$980.36
Per Bin (101-125 Feet)	CMCL/MFD	\$1,227.59
Per Bin (126+ Feet)	CMCL/MFD	\$1,534.49
Additional Bin Exchange	CMCL/MFD	\$170.49
Additional Bin Replacement	CMCL/MFD	\$1,022.99
Cart Cleaning	CMCL/MFD	\$85.25
Bin Cleaning	CMCL/MFD	\$170.49
Excess District Clean-up Service Collection	CMCL	\$85.25
Overage charges (Over the "Water line")	CMCL/MFD	\$85.25

Ancillary Fees**		
Service	Rate Information	Charge Per Event
Customer Reactivation Fee after Involuntary Suspension of Service	Upon Reactivation	\$25.39
Lock Fee - Bin or Enclosure Greater of \$41.61 per Month per Enclosure per Service	Per Bin Per Month	\$16.66
Lock Fee - Bin or Enclosure Greater of \$41.61 per Month per Enclosure per Service	Per Enclosure Per Month	\$41.61
Roll Off Relocation Fee	Per Event	\$84.57
Roll Off Dry Run Fee	Per Event	\$253.74
Roll Off Placement Fee	Per Placement	\$57.49
Roll Off Flasher Fee	Per Pull	\$28.76
Roll Off Demurrage Fee (After 7 Business Days)	Per Day	\$16.92
Non Sufficient Funds (NSF) Fee	Per Event	\$42.29
Commercial Finance Charge (on accounts over 30 days past due)	Per Month	1.50%
Residential Finance Charge (on accounts over 45 days past due)	Per Month	1.50%
Washout of Roll-Off Box at Time of Service	Per Cleaning	\$338.31
Washout of Roll-Off Compactor at Time of Service	Per Cleaning	\$422.88
Steam Cleaning of Roll-Off Box at Time of Service	Per Cleaning	\$507.42
Steam Cleaning of Roll-Off Compactor at Time of Service	Per Cleaning	\$592.04
Overage of Garbage, Recyclables (except OCC), and Cardboard (OCC) Overage for all SFD, MFD and	Per gallon	\$0.43
Overage of Garbage, Recyclables and Compostables in	No Charge	\$0.00
Supplementary Recycling Capacity per Gallon	Per cubic yard	\$67.67
Supplementary Recycling Capacity per Cubic Yard	Per gallon	\$0.43
Supplementary Organics Recycling Capacity per Gallon	Per cubic yard	\$67.67
Supplementary Organics Recycling Capacity per Cubic Yard	Per gallon	\$0.80
Extra Collection (normal collection day)	Per gallon	\$125.19
Special Collection (other than normal collection day)	Weekly Equivalent Rate	\$1.10
MFD and Business Front Load Compactor Bins	Weekly Equivalent Rate	\$1.25
Contractor's Job Truck	2 x the Approved Front	2x
Contractor's Job Truck	Per Hour plus Disposal @	\$329.83
Contractor's Job Truck	\$64.3 per CY plus per hour	\$76.31

**Ancillary Fees include Contract Administration Fees

Exhibit G3

Alameda County Industries - CVSan Rates for Collection Service Effective 5/1/2019

Emergency Service Rates***	
Service	Per Hour rate
Driver	\$332.46
Supervisor	\$437.33
Helper	\$298.37
Rear End Loader	\$170.49
Commercial Front End Loader	\$170.49
Roll Off	\$170.49
Flat Bed Truck	\$127.89
***Emergency Rates do not include Contract Administration Fees as these revenues are not	